18.10. Supplier instructions for submitting tenders via Excel

Introduction to the tender response template

As a supplier, you may be invited to participate in a tender managed using mSupply. The client may send you a tender response template Excel document in xlsx format, which you are expected to complete and submit for evaluation.
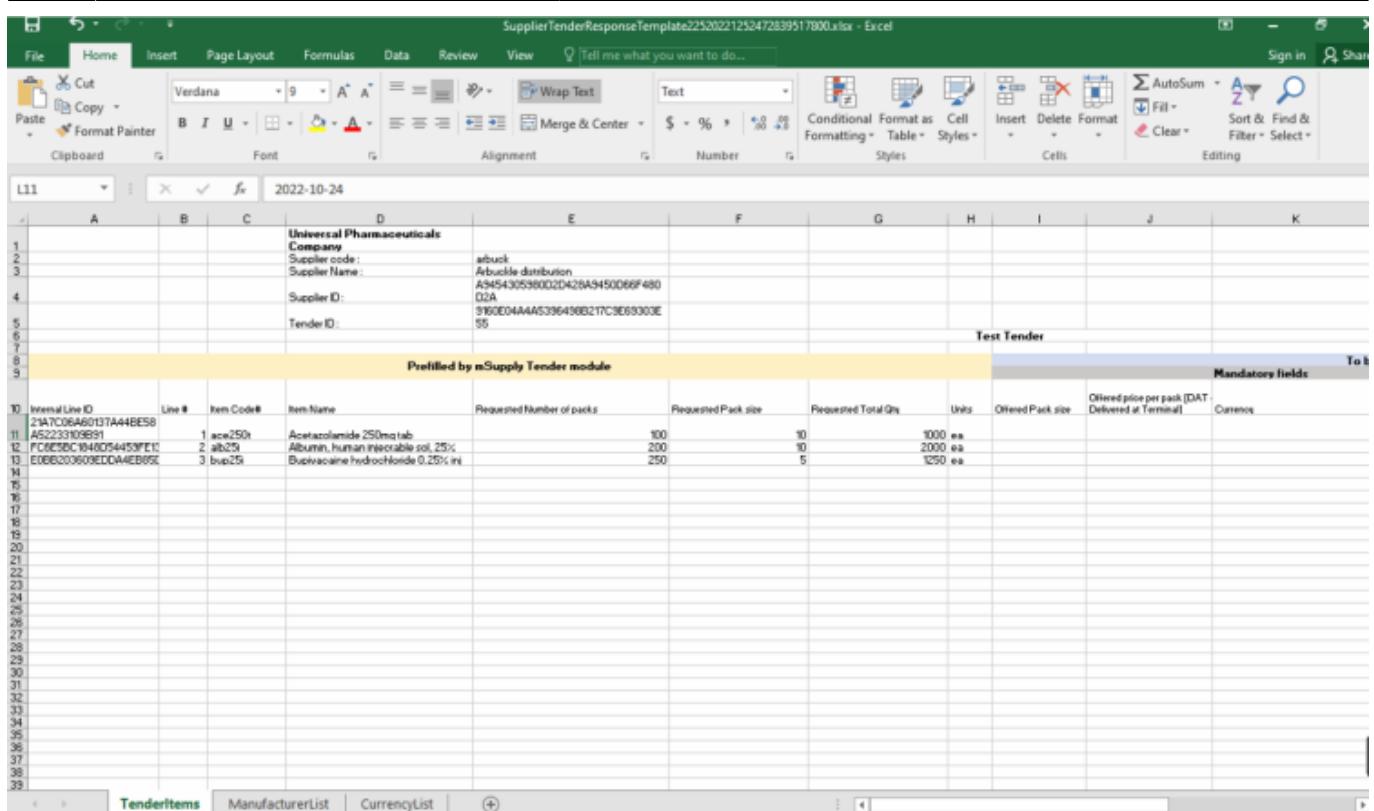
> You must use Microsoft Excel to view and edit the tender template. Microsoft Excel 2016 or newer has been tested to work with the tender template xlsx file. Theoretically Microsoft Excel 2007 should be fine, but this has not been tested.

The tender template will look something like this. You can also download a reference template from here:

supplier_tender_reference_template.xlsx

The **yellow** section contains the item that you may bid for. **Do not modify any contents of the yellow section.**

The **blue** section is where you can enter the price for the items you wish to bid on.

The currency and the manufacturer column should appear as a dropdown list. If this doesn't work, please make sure you are using Microsoft Excel and that the version supports xlsx file format.

Do not change the cell format. If the cell is set to text or number, then it must be left as it is. Changing the cell to a different format will cause issues later with information potentially being lost.

The Excel file has the header row frozen, allowing you to scroll down the list and enter data while still being able to view the corresponding header.

The three worksheets

The Excel template contains three worksheets. **Do not modify the name of the worksheets.**

- **TenderItems:** Main worksheet containing the tender items.
- **ManufacturerList:** Contains the manufacturers that populate the manufacturer dropdown list in the main worksheet. Do not add to the list of manufacturers manually as this list needs to come from your client.
- **CurrencyList:** Contains the available currencies that populate the currency dropdown list in the main worksheet. Do not add to the list of currencies manually as this list needs to come from your client.

Completing the tender response template

Fields

More detailed information regarding the tender template fields is described below.

Serial number	Column	Field	Description
1	1(D)	Organization name	**Pre-filled**. Displays the mSupply store's organization, cannot be changed.
2	2(D)	Supplier code	**Pre-filled**. Cannot be changed.
3	3(D)	Supplier Name	**Pre-filled**. Cannot be changed.
4	4(D)	Supplier ID	**Pre-filled**. Cannot be changed.
5	5(D)	Tender ID	**Pre-filled**. Cannot be changed.
6	10(A)	Internal Line ID	**Pre-filled**. Cannot be changed.
7	10(B)	Line #	**Pre-filled**. Cannot be changed.
8	10(C)	Item Code#	**Pre-filled**. Fixed by the tender, cannot be changed.
9	10(D)	Item Name	**Pre-filled**. Fixed by the tender, cannot be changed.
10	10(E)	Requested Number of Packs	**Pre-filled**. Cannot be changed. 30 alphanumeric characters.
11	10(F)	Requested Pack size	**Pre-filled**. Cannot be changed.
12	10(G)	Requested Total Qty	**Pre-filled** Cannot be changed.
13	10(H)	Units	**Pre-filled**. The unit the quantity is measured in e.g. tablet, mL, g, bottle, vial, ampoule
14	10(I)	Offered Pack Size	**Mandatory**. Number greater than zero (default = 1). The pack size (number of units in one pack) you are offering.
15	10(J)	Offered Price per Pack [DAT - Deliver at Terminal]	**Mandatory**. The price you are offering for each pack.
16	10(K)	Currency	**Mandatory**. The currency of the quoted price. Choose the required currency from the dropdown list. If the currency does not exist, enter the new currency here manually.
17	10(L)	Expiry Date	**Mandatory**. Expiry date of the quoted product, which can be a specific date or an expiry from delivery (e.g. 12 months). This field can be plain text.
18	10(M)	Delivery Time	**Mandatory**. Estimated time between the goods leaving the supplier's premises and delivery to the customer (.e.g. 5 months).

Serial number	Column	Field	Description
19	10(N)	Supplier Item Code	**Optional**. Your supplier item code, if any.
20	10(O)	Manufacture Name	**Optional**. Choose the required manufacturer from the dropdown list. If the currency does not exist, enter the new manufacturer here manually.
21	10(P)	Comments	**Optional**. Enter any comments that should be considered in the evaluation process (e.g. brand provided, quote only applicable if all needle sizes are awarded etc.).

Currency

This specifies the currency for your quote, which is set for each item. Select an available currency from the dropdown list.

If the required currency is missing, it means the client has never handled this currency in mSupply before. You may enter the new currency in this column using the appropriate three letter abbreviation from this link:Currency Abbreviation.

The example above shows Canadian Dollars (CAD) is being quoted for this item. Excel will alert you that this is a new currency. Click OK to continue with the new currency.

> 💡 On your next tender with the same client, your currency of

choice should already be present on the spreadsheet.
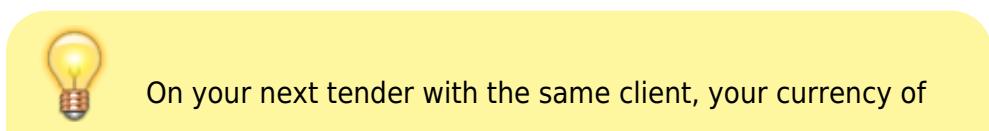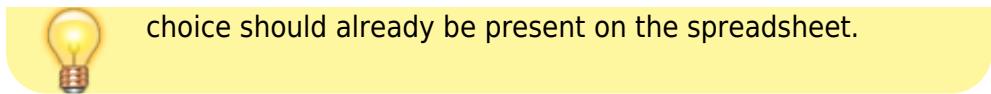
Manufacturer

This specifies the manufacturer for your quoted item. Select an available manufacturer from the dropdown list. Typing the first few letters will show a list of matching manufacturers.
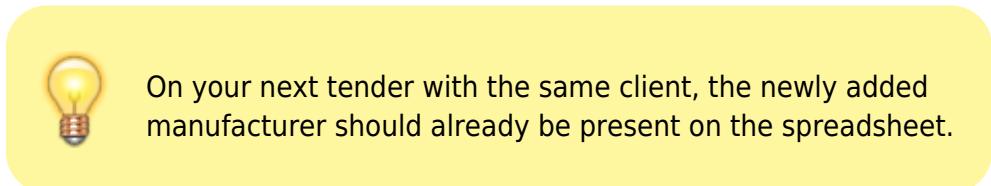

If the required manufacturer is missing, it means the client has never recorded goods from this manufacturer in mSupply before. You may enter the new manufacturer in this column. Excel will alert you that this is a new manufacturer. Click OK to continue with the new manufacturer.

On your next tender with the same client, the newly added manufacturer should already be present on the spreadsheet.

Tender response rules

If you choose not to bid for an item: Leave the blue section for that row blank. Do not delete lines.

						Test Tender						
Prefilled by mSupply Tender module							To be completed by supplier				Non mandatory f	
							Mandatory fields					
Item Name	Requested Number of packs	Requested Pack size	Requested Total Qty	Units	Offered Pack size	Offered price per pack [DAT - Delivered at Terminal]	Currency	Expire Date	Delivery time	Supplier item code	Manufacturer
Acetazolamide 250mg tab	100	10	1000	ea	7	3	USD	20 May, 2022	3 month	TS1234	new manufa
Albumin, human injectable sol, 25%	200	10	2000	ea							
Bupivacaine hydrochloride 0.25% inj	250	5	1250	ea	5	4	USD	05-06-2022	15 days	BB5R	Assis Pacific

If you wish to make multiple bids for the same item: Copy and paste the entire row. Ensure all the fields in the yellow area remain unedited. Enter your bids in the blue section.

								Test Tender			
Prefilled by mSupply Tender module											Ma
Internal Line ID	Line #	Item Code#	Item Name	Requested Number of packs	Requested Pack size	Requested Total Qty	Units	Offered Pack size	Offered price per pack [DAT - Delivered at Terminal]	Cur
21A7C06A60137A44BE58 A52233109B91	1	ace250t	Acetazolamide 250mg tab	100	10	1000	ea			
FC8E5BC1848D54459FE13	2	alb25i	Albumin, human injectable sol, 25%	200	10	2000	ea			
E0BB203609EDDA4EB85D	5	bup25i	Bupivacaine hydrochloride 0.25% inj	250	5	1250	ea			
E0BB203609EDDA4EB85D	4	bup25i	Bupivacaine hydrochloride 0.25% inj	250	5	1250	ea			
E0BB203609EDDA4EB85D	3	bup25i	Bupivacaine hydrochloride 0.25% inj	250	5	1250	ea			

If you wish to rearrange the items: Rows do not need to be in any particular order. You can rearrange the spreadsheet as required. Ensure all the fields in the yellow area remain unedited.

		Prefilled by
Line #	**Item Code#**	**Item Name**
1	ace250t	Acetazolamide 250mg tab
2	alb25i	Albumin, human injectable sol, 25%
5	bup25i	Bupivacaine hydrochloride 0.25% inj
4	bup25i	Bupivacaine hydrochloride 0.25% inj
3	bup25i	Bupivacaine hydrochloride 0.25% inj

Tender submission

After entering your bids, save the Excel spreadsheet (xlsx file) and email it to the client as guided.