# **18.10.** Supplier instructions for submitting tenders via Excel

## Introduction to the tender response template

As a supplier, you may be invited to participate in a tender managed using mSupply. The client may send you a tender response template Excel document in xlsx format, which you are expected to complete and submit for evaluation.



You must use Microsoft Excel to view and edit the tender template. Microsoft Excel 2016 or newer has been tested to work with the tender template xlsx file. Theoretically Microsoft Excel 2007 should be fine, but this has not been tested.

The tender template will look something like this. You can also download a reference template from here:

supplier\_tender\_reference\_template.xlsx

The **yellow** section contains the item that you may bid for. **Do not modify any contents of the yellow section.** 

The **blue** section is where you can enter the price for the items you wish to bid on.

e Home In	sert	Page Layout	Formulas Data Revi	SupplierTenderResponseTemp ew View Q Tell me what yo						™ – đ Signin Ø
€ 🔏 Cut D Dopy → Copy → Format Painter	Verd	ina •	= = <sup>*</sup> , <sup>*</sup> , <sup>*</sup> , <sup>•</sup>		fext → \$ - % → % #8	Conditional Format as Formatting * Table *	Cell Styles *	Insert Delete F		
•	× .	/ <i>f</i> <sub>r</sub> 2	2022-10-24							
A	В	С		E	F	G	н	1	3	к
			Universal Pharmaceuticals Company							
			Supplier code :	arbuck						
			Supplier Name :	Arbuckle distribution A945430598002D428A9450D68F480						
			Suppler D:	A395430538002042043450086F480 02A						
				9160E04A4A5396490B217C9E69303E						
			Tender ID:	55			Te	st Tender		
								screncer		
			Prefilled	y mSupply Tender module						Mandatory fields
mal Line ID A7C06A60137A44BE58	Line #	Rem Code#	Rem Name	Pequested Number of packs	Requested Pack size	Prequested Total Qity	Units	Offered Pack size	Offered price per pack [DAT Delivered at Terminal]	Currence
52233109891		ace250t	Acetazolamide 250mg tab	100	10	100	0 **			
06E5BC1046D54453FE10		2 alb25i	Albumin, human injectable sol, 25%	200	10	200	10 ea			
BE203603EDDA4EB850		3 bup25i	Bupivacaine hydrochloride 0.25% in	250	5	125	50 ea			

The currency and the manufacturer column should appear as a dropdown list. If this doesn't work, please make sure you are using Microsoft Excel and that the version supports xlsx file format.

Do not change the cell format. If the cell is set to text or number, then it must be left as it is. Changing the cell to a different format will cause issues later with information potentially being lost.

The Excel file has the header row frozen, allowing you to scroll down the list and enter data while still being able to view the corresponding header.

### Completing the tender response template

#### Fields

More detailed information regarding the tender template fields is described below.

Serial number	Column	Field	Description			
1	1(D)	Organization name	<b>Pre-filled</b> . Displays the mSupply store's organization, cannot be changed.			
2	2(D)	Supplier code	Pre-filled. Cannot be changed.			
3	3(D)	Supplier Name	Pre-filled. Cannot be changed.			
4	4(D)	Supplier ID	Pre-filled. Cannot be changed.			
5	5(D)	Tender ID	Pre-filled. Cannot be changed.			
6	10(A)	Internal Line ID	Pre-filled. Cannot be changed.			
7	10(B)	Line #	Pre-filled. Cannot be changed.			
8	10(C)	Item Code#	<b>Pre-filled</b> . Fixed by the tender, cannot be changed.			
9	10(D)	Item Name	<b>Pre-filled</b> . Fixed by the tender, cannot be changed.			
10	10(E)	Requested Number of Packs	<b>Pre-filled</b> . Cannot be changed. 30 alphanumeric characters.			
11	10(F)	Requested Pack size	Pre-filled. Cannot be changed.			
12	10(G)	Requested Total Qty	Pre-filled Cannot be changed.			
13	10(H)	Units	<b>Pre-filled</b> . The unit the quantity is measured in e.g. tablet, mL, g, bottle, vial, ampoule			
14	10(I)	Offered Pack Size	<b>Mandatory</b> . Number greater than zero (default = 1). The pack size (number of units in one pack) you are offering.			
15	10(J)	Offered Price per Pack [DAT - Deliver at Terminal]	Mandatory. The price you are offering for each pack.			
16	10(K)	Currency	<b>Mandatory</b> . The currency of the quoted price. Choose the required currency from the dropdown list. If the currency does not exist, enter the new currency here manually.			
17	10(L)	Expiry Date	<b>Mandatory</b> . Expiry date of the quoted product, which can be a specific date or an expiry from delivery (e.g. 12 months). This field can be plain text.			
18	10(M)	Delivery Time	<b>Mandatory</b> . Estimated time between the goods leaving the supplier's premises and delivery to the customer (.e.g. 5 months).			
19	10(N)	Supplier Item Code	<b>Optional</b> . Your supplier item code, if any.			
20	10(0)	Manufacture Name	<b>Optional</b> . Choose the required manufacturer from the dropdown list. If the currency does not exist, enter the new manufacturer here manually.			
21	10(P)	Comments	<b>Optional</b> . Enter any comments that should be considered in the evaluation process (e.g. brand provided, quote only applicable if all needle sizes are awarded etc.).			

#### Currency

This specifies the currency for your quote, which is set for each item. Select an available currency from the dropdown list.

	Mandatory fields	be completed
ck [DAT al]	Currencu	Expiry Date
	NPB USD AUS INB	

If the required currency is missing, it means the client has never handled this currency in mSupply before. You may enter the new currency in this column using the appropriate three letter abbreviation from this link:Currency Abbreviation.

	To be	oompleted by	y supplier		
	Mandatory fields				Non mandato
.т	Currence	Expiry Date	Delivery time	Supplier item oode	Manufactu
	CAD	<u> </u>			
	New Currency				×
	You are using Continue?	) a new currenc	y, Are you sur	e you want to contin	ue ?
	Yes	No	Cancel	Help	
	Tes	NO	Cancel	пер	

The example above shows Canadian Dollars (CAD) is being quoted for this item. Excel will alert you that this is a new currency. Click OK to continue with the new currency.

On your next tender with the same client, your currency of choice should already be present on the spreadsheet.

#### Manufacturer

This specifies the manufacturer for your quoted item. Select an available manufacturer from the dropdown list. Typing the first few letters will show a list of matching manufacturers.

2025/06/07 16:31

5/6

on mandatory fields	
Manufacturer Name	Comments
	-
OF	
Aaxis Pacific 1	
Aaxis Pacific 3	

If the required manufacturer is missing, it means the client has never recorded goods from this manufacturer in mSupply before. You may enter the new manufacturer in this column. Excel will alert you that this is a new manufacturer. Click OK to continue with the new manufacturer.

supplier	N	on mandatory fields		_
Deliverų time	Supplier item code	Manufacturer Name	Comments	
New	Manufacturer You are adding a Continue?	new Manufacturer, Are yo	ou sure you want to	×

On your next tender with the same client, the newly added manufacturer should already be present on the spreadsheet.

#### Tender response rules

If you choose not to bid for an item: Leave the blue section for that row blank. Do not delete lines.

D (1)	mSupply Tender module						To be	completed by	supplier		
Prefilled by	moupply Lender module						Mandatory fields			Non	mandatory
kem Name	Requested Number of packs	Requested Pack size	Requested Total Qts	Units	Offered Pack size	Offered price per pack [DAT Delivered at Terminal]	Currency	Espiry Date	Delivers time	Supplier item code	Manufacturer
Acetazolamide 250mg tab Albumin, human injectable sol, 25%	100 200		1000 2000		,	3	USD	20 May, 2022	3 month	TS1234	nev manufa
Bupivacaine hydrochloride 0.25% inj	250		1250		5	4	USD	05-06-2022	15 days	BBSR	Aasis Pacific

If you wish to make multiple bids for the same item: Copy and paste the entire row. Ensure all the fields in the yellow area remain unedited. Enter your bids in the blue section.

		1				le	st lender		-
		Prefilled by	mSupply Tender module						M
Line #	Item Code#	Item Name	Requested Number of packs	Requested Pack size	Requested Total Qty	Units	Offered Pack size	Offered price per pack [DAT Delivered at Terminal]	Т
	1 ace250t	Acetazolamide 250mg tab	100	10	1000	) ea			
	2 alb25i	Albumin, human injectable sol, 25%			2000	) ea			
:	3 bup25i	Bupivacaine hydrochloride 0.25% inj	250	5	1250	) ea			-
									+-
						-			+
			1						T
			ine # tem Code# tem Name 1 ace250t Acetazolamide 250mg tab 2 als25t Albumin, human intectable sol, 25% 5 bup25t Buptivacaine hydrochloride 0,25% int 4 bup25t Buptivacaine hydrochloride 0,25% int	1     ace250t     Acetazolamide 250mg tab     100       2     alb25t     Albumin, human injectable sol, 25%     200       5     bup25t     Bupivasaine hydrochloride 0,25% ini     250       4     bup25t     Bupivasaine hydrochloride 0,25% ini     250	ine III Item CodeIII Item Name Reguested Number of packs Reguested Pack size       I ace250t     Acetazolamide 250mq tab     100     100       2 alb25t     Albumin, human intectable sol, 25% to 200     100     100       5 bup/25t     Buptwacame hydrochloride 0.25% ini     250     55       4 bup/25t     Buptwacame hydrochloride 0.25% ini     250     55	Ine #     Item Code#     Item Name     Requested Number of packs     Requested Pack size     Requested Total Qiu       1     ace250t     Acetazolamide 250mq tab     100     10     1000       2     alb25t     Albumin, human injectable sol, 25%     200     10     2000       5     bup25t     Bupitvacaline hydrochloride 0.25% inj     250     5     1125       4     bup25t     Bupitvacaline hydrochloride 0.25% inj     250     5     1125	Image     Prefilled by mSupply Tender module     Percent module       Ine #     tem Code#     tem Name     Requested Number of packs     Requested Total Qtq     Units       1     ace250t     Acetazolamide 250mg tab     100     10     1000     ea       2     ab25i     Abumin, human injectable sol, 25%     200     10     2000     ea       5     bup25i     Bupineacine hydrochloride 0.25% inj     250     5     1250     ea       4     bup25i     Bupineacine hydrochloride 0.25% inj     250     5     1250     ea	Ine #     Item Name     Requested Number of packs     Requested Pack size     Requested Total Qtu     Units     Offered Pack size       1     ace250t     Acetazolamide 250mg tab     100     10     1000     ea       2     alb25t     Albumin, human injectable sol, 25%     200     10     2000     ea       5     bug25t     Bugivasaine hydrochloride 0,25% inj     250     5     1250     ea	Prefilled by Prefilled by Supply Tender module Pequested Pack size Pequested Total Qtq Units Offered Pack size Offered Pack size   1 ace250r Acetazolamide 250mg tab 100 10 1000 ea   2 abc25i Abumin, human injectable sol, 25% 200 10 2000 ea   5 burg/St Bupitvacaine hydrochloride 0.25% inj 250 5 1250 ea

**If you wish to rearrange the items**: Rows do not need to be in any particular order. You can rearrange the spreadsheet as required. Ensure all the fields in the yellow area remain unedited.

			Prefilled by
	Line #	Item Code#	Item Name
	1	ace250t	Acetazolamide 250mg tab
3	2	alb25i	Albumin, human injectable sol, 25%
Ľ	5	bup25i	Bupivacaine hydrochloride 0.25% inj
Ľ	4	bup25i	Bupivacaine hydrochloride 0.25% inj
C	3	bup25i	Bupivacaine hydrochloride 0.25% inj

#### **Tender submission**

After entering your bids, save the Excel spreadsheet (xlsx file) and email it to the client as guided.

